

Fayetteville, Arkansas Drive Time: 5 minute radius Prepared by Esri Latitude: 36.06320

Longitude: -94.15791

2017
2022
14 324
15 621

| Demographic Summary                                      |                      | 2017         | 2    |
|--|----------------------|--------------|------|
| Population   |                      | 14,324       | 15   |
| Population 18+   |                      | 12,587       | 13   |
| Households   |                      | 6,202        | 6    |
| Median Household Income                                  |                      | \$26,929     | \$27 |
|  | Expected             |              |      |
| Product/Consumer Behavior                                | Number of Adults/HHs | Percent      |      |
| Participated in aerobics in last 12 months               | 1,519                | 12.1%        |      |
| Participated in archery in last 12 months                | 322                  | 2.6%         |      |
| Participated in backpacking in last 12 months            | 949                  | 7.5%         |      |
| Participated in baseball in last 12 months               | 783                  | 6.2%         |      |
| Participated in basketball in last 12 months             | 1,929                | 15.3%        |      |
| Participated in bicycling (mountain) in last 12 months   | 654                  | 5.2%         |      |
| Participated in bicycling (road) in last 12 months       | 1,784                | 14.2%        |      |
| Participated in boating (power) in last 12 months        | 648                  | 5.1%         |      |
| Participated in bowling in last 12 months                | 2,060                | 16.4%        |      |
| Participated in canoeing/kayaking in last 12 months      | 1,209                | 9.6%         |      |
| Participated in fishing (fresh water) in last 12 months  | 1,354                | 10.8%        |      |
| Participated in fishing (salt water) in last 12 months   | 369                  | 2.9%         |      |
| Participated in football in last 12 months               | 1,012                | 8.0%         |      |
| Participated in Frisbee in last 12 months                | 1,354                | 10.8%        |      |
| Participated in golf in last 12 months                   | 1,295                | 10.3%        |      |
| Participated in hiking in last 12 months                 | 1,894                | 15.0%        |      |
| Participated in horseback riding in last 12 months       | 402                  | 3.2%         |      |
| Participated in hunting with rifle in last 12 months     | 320                  | 2.5%         |      |
| Participated in hunting with shotgun in last 12 months   | 346                  | 2.7%         |      |
| Participated in ice skating in last 12 months            | 509                  | 4.0%         |      |
| Participated in jogging/running in last 12 months        | 3,123                | 24.8%        |      |
| Participated in motorcycling in last 12 months           | 357                  | 2.8%         |      |
| Participated in Pilates in last 12 months                | 781                  | 6.2%         |      |
| Participated in ping pong in last 12 mos                 | 1,204                | 9.6%         |      |
| Participated in rock climbing in last 12 mos             | 794                  | 6.3%         |      |
| Participated in roller skating in last 12 mos            | 273                  | 2.2%         |      |
| Participated in skiing (downhill) in last 12 months      | 687                  | 5.5%         |      |
| Participated in soccer in last 12 months                 | 936                  | 7.4%         |      |
| Participated in softball in last 12 months               | 566                  | 4.5%         |      |
| Participated in swimming in last 12 months               | 2,796                | 22.2%        |      |
| Participated in target shooting in last 12 months        | 636                  | 5.1%         |      |
| Participated in tennis in last 12 months                 | 547                  | 4.3%         |      |
| Participated in volleyball in last 12 months             | 606                  | 4.8%         |      |
| Participated in walking for exercise in last 12 months   | 3,475                | 27.6%        |      |
| Participated in weight lifting in last 12 months         | 1,847                | 14.7%        |      |
| Participated in yoga in last 12 months                   | 1,492                | 11.9%        |      |
| Participated in Zumba in last 12 mos                     | 472                  | 3.7%         |      |
| Spent on sports/rec equip in last 12 months: \$1-99      | 726                  | 5.8%         |      |
| Spent on sports/rec equip in last 12 months: \$100-\$249 | 702                  | 5.6%         |      |
| Spent on sports/rec equip in last 12 months: \$250+      | 1,220                | 9.7%         |      |
| Attend sports events                                     | 2,688                | 21.4%        |      |
| Attend sports events: baseball game - MLB reg seas       | 699                  | 5.6%         |      |
| Attend sports events: basketball game (college)          | 535                  | 4.3%         |      |
| Attend sports events: basketball game-NBA reg seas       | 195                  | 1.5%         |      |
| Attend sports events: football game (college)            | 778                  | 6.2%         |      |
| Attend sports events: football game-NFL Mon/Thurs        | 160                  | 1.3%<br>3.1% |      |
| Attend sports events: football game - NFL weekend        | 386                  |              |      |

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

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Latitude: 36.06320 Longitude: -94.15791

|  |                               | Longitu | de: -94.15/91 |
|--|-------------------------------|---------|---------------|
| Product/Consumer Behavior                            | Expected Number of Adults/HHs | Percent | MPI           |
| Listen to sports on radio                            | 1,475                         | 11.7%   | 87            |
| Watch sports on TV                                   | 7,422                         | 59.0%   | 97            |
| Watch on TV: alpine skiing/ski jumping               | 925                           | 7.3%    | 128           |
| Watch on TV: auto racing (NASCAR)                    | 1,341                         | 10.7%   | 87            |
| Watch on TV: auto racing (not NASCAR)                | 513                           | 4.1%    | 81            |
| Watch on TV: baseball (MLB regular season)           | 2,158                         | 17.1%   | 80            |
| Watch on TV: baseball (MLB playoffs/World Series)    | 2,384                         | 18.9%   | 96            |
| Watch on TV: basketball (college)                    | 2,285                         | 18.2%   | 126           |
| Watch on TV: basketball (NCAA tournament)            | 2,244                         | 17.8%   | 127           |
| Watch on TV: basketball (NBA regular season)         | 2,265                         | 18.0%   | 113           |
| Watch on TV: basketball (NBA playoffs/finals)        | 2,662                         | 21.1%   | 118           |
| Watch on TV: basketball (WNBA)                       | 367                           | 2.9%    | 78            |
| Watch on TV: bicycle racing                          | 525                           | 4.2%    | 136           |
| Watch on TV: bowling                                 | 276                           | 2.2%    | 82            |
| Watch on TV: boxing                                  | 552                           | 4.4%    | 61            |
| Watch on TV: bull riding (pro)                       | 453                           | 3.6%    | 93            |
| Watch on TV: Equestrian events                       | 430                           | 3.4%    | 121           |
| Watch on TV: extreme sports (summer)                 | 1,061                         | 8.4%    | 169           |
| Watch on TV: extreme sports (winter)                 | 1,257                         | 10.0%   | 172           |
| Watch on TV: figure skating                          | 1,221                         | 9.7%    | 109           |
| Watch on TV: figure skating  Watch on TV: fishing    | 523                           | 4.2%    | 74            |
| Watch on TV: fishing Watch on TV: football (college) | 3,744                         | 29.7%   | 118           |
| Watch on TV: football (NFL Mon/Thurs night games)    | 4,136                         | 32.9%   | 99            |
| Watch on TV: football (NFL weekend games)            | 4,625                         | 36.7%   | 104           |
| Watch on TV: football (NFL playoffs/Super Bowl)      | 4,462                         | 35.4%   | 97            |
|  | •                             |         | 86            |
| Watch on TV: golf (IRCA)                             | 1,434                         | 11.4%   |               |
| Watch on TV: golf (LPGA)                             | 538                           | 4.3%    | 101           |
| Watch on TV: gymnastics                              | 924                           | 7.3%    | 120           |
| Watch on TV: high school sports                      | 688                           | 5.5%    | 103           |
| Watch on TV: horse racing (at track or OTB)          | 496                           | 3.9%    | 120           |
| Watch on TV: ice hockey (NHL regular season)         | 1,338                         | 10.6%   | 113           |
| Watch on TV: ice hockey (NHL playoffs/Stanley Cup)   | 1,198                         | 9.5%    | 101           |
| Watch on TV: marathon/road running/triathlon         | 271                           | 2.2%    | 100           |
| Watch on TV: mixed martial arts (MMA)                | 746                           | 5.9%    | 127           |
| Watch on TV: motorcycle racing                       | 517                           | 4.1%    | 118           |
| Watch on TV: Olympics (summer)                       | 2,941                         | 23.4%   | 118           |
| Watch on TV: Olympics (winter)                       | 3,237                         | 25.7%   | 120           |
| Watch on TV: rodeo                                   | 367                           | 2.9%    | 83            |
| Watch on TV: soccer (MLS)                            | 1,052                         | 8.4%    | 158           |
| Watch on TV: soccer (World Cup)                      | 1,489                         | 11.8%   | 114           |
| Watch on TV: tennis (men`s)                          | 965                           | 7.7%    | 105           |
| Watch on TV: tennis (women`s)                        | 839                           | 6.7%    | 93            |
| Watch on TV: track & field                           | 834                           | 6.6%    | 136           |
| Watch on TV: volleyball (pro beach)                  | 483                           | 3.8%    | 112           |
| Watch on TV: wrestling (WWE)                         | 577                           | 4.6%    | 81            |
| Interest in sports: college basketball Super Fan     | 432                           | 3.4%    | 92            |
| Interest in sports: college football Super Fan       | 815                           | 6.5%    | 93            |
| Interest in sports: golf Super Fan                   | 138                           | 1.1%    | 59            |
| Interest in sports: high school sports Super Fan     | 236                           | 1.9%    | 55            |
| Interest in sports: MLB Super Fan                    | 735                           | 5.8%    | 109           |
| Interest in sports: NASCAR Super Fan                 | 116                           | 0.9%    | 28            |
| Interest in sports: NASCAR Super Fan                 | 537                           | 4.3%    | 76            |
| ·  |                               |         | 93            |
| Interest in sports: NFL Super Fan                    | 1,656                         | 13.2%   |               |
| Interest in sports: NHL Super Fan                    | 312                           | 2.5%    | 69            |
| Interest in sports: soccer Super Fan                 | 525                           | 4.2%    | 130           |

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|--|----------------------|---------|------|
| Park March 1997  | Expected             | B       | 1407 |
| Product/Consumer Behavior                              | Number of Adults/HHs | Percent | MPI  |
| Member of AARP   | 1,021                | 8.1%    | 68   |
| Member of charitable organization                      | 509                  | 4.0%    | 95   |
| Member of church board                                 | 319                  | 2.5%    | 80   |
| Member of fraternal order                              | 158                  | 1.3%    | 50   |
| Member of religious club                               | 499                  | 4.0%    | 102  |
| Member of union  | 245                  | 1.9%    | 54   |
| Member of veterans club                                | 151                  | 1.2%    | 51   |
| Attended adult education course in last 12 months      | 1,228                | 9.8%    | 132  |
| Went to art gallery in last 12 months                  | 1,724                | 13.7%   | 185  |
| Attended auto show in last 12 months                   | 542                  | 4.3%    | 66   |
| Did baking in last 12 months                           | 3,675                | 29.2%   | 124  |
| Went to bar/night club in last 12 months               | 2,774                | 22.0%   | 131  |
| Went to beach in last 12 months                        | 3,736                | 29.7%   | 116  |
| Played billiards/pool in last 12 months                | 1,464                | 11.6%   | 150  |
| Played bingo in last 12 months                         | 390                  | 3.1%    | 77   |
| Did birdwatching in last 12 months                     | 469                  | 3.7%    | 82   |
| Played board game in last 12 months                    | 2,413                | 19.2%   | 142  |
| Read book in last 12 months                            | 4,717                | 37.5%   | 111  |
| Participated in book club in last 12 months            | 532                  | 4.2%    | 148  |
| Went on overnight camping trip in last 12 months       | 2,620                | 20.8%   | 171  |
| Played cards in last 12 months                         | 2,915                | 23.2%   | 153  |
| Played chess in last 12 months                         | 542                  | 4.3%    | 136  |
| Played computer game (offline w/software)/12 months    | 987                  | 7.8%    | 121  |
| Played computer game (online w/software)/12 months     | 1,179                | 9.4%    | 129  |
| Played computer game (online w/o software)/12 months   | 1,290                | 10.2%   | 112  |
| Cooked for fun in last 12 months                       | 4,143                | 32.9%   | 140  |
| Did crossword puzzle in last 12 months                 | 1,512                | 12.0%   | 120  |
| Danced/went dancing in last 12 months                  | 1,357                | 10.8%   | 141  |
| Attended dance performance in last 12 months           | 1,340                | 10.6%   | 240  |
| Dined out in last 12 months                            | 6,049                | 48.1%   | 106  |
| Participated in fantasy sports league last 12 months   | 968                  | 7.7%    | 170  |
| Did furniture refinishing in last 12 months            | 501                  | 4.0%    | 111  |
| Gambled at casino in last 12 months                    | 1,039                | 8.3%    | 60   |
| Gambled in Atlantic City in last 12 months             | 159                  | 1.3%    | 55   |
| Gambled in Las Vegas in last 12 months                 | 341                  | 2.7%    | 68   |
| Participate in indoor gardening/plant care             | 918                  | 7.3%    | 79   |
| Attended horse races in last 12 months                 | 201                  | 1.6%    | 60   |
| Participated in karaoke in last 12 months              | 232                  | 1.8%    | 53   |
| Bought lottery ticket in last 12 months                | 3,930                | 31.2%   | 87   |
| Played lottery 6+ times in last 30 days                | 816                  | 6.5%    | 56   |
| Bought lottery ticket in last 12 months: Daily Drawing | 253                  | 2.0%    | 56   |
| Bought lottery ticket in last 12 months: Instant Game  | 2,667                | 21.2%   | 115  |
| Bought lottery ticket in last 12 months: Mega Millions | 1,360                | 10.8%   | 63   |
| Bought lottery ticket in last 12 months: Powerball     | 1,975                | 15.7%   | 77   |
| Attended a movie in last 6 months                      | 8,835                | 70.2%   | 119  |
| Attended movie in last 90 days: once/week or more      | 342                  | 2.7%    | 113  |
| Attended movie in last 90 days: 2-3 times a month      | 827                  | 6.6%    | 115  |
| Attended movie in last 90 days: once a month           | 1,921                | 15.3%   | 154  |
| Attended movie in last 90 days: < once a month         | 4,916                | 39.1%   | 111  |
| Movie genre seen at theater/6 months: action           | 4,095                | 32.5%   | 130  |
|  | 1,055                | 32.370  | 100  |

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| Longitu   |                               | de: -94.15/91    |                |
|---|-------------------------------|------------------|----------------|
| Duradicat (Companyor Bahassian  | Expected                      | D                | MDT            |
| Product/Consumer Behavior   | Number of Adults/HHs<br>4,982 | Percent<br>39.6% | <b>MPI</b> 134 |
| Movie genre seen at theater/6 months: adventure   | ·                             | 34.5%            | 129            |
| Movie genre seen at theater/6 months: comedy  Movie genre seen at theater/6 months: crime | 4,348                         | 20.9%            | 139            |
|   | 2,630                         |                  |                |
| Movie genre seen at theater/6 months: drama   | 4,021                         | 31.9%            | 133            |
| Movie genre seen at theater/6 months: family  | 1,508                         | 12.0%            | 129            |
| Movie genre seen at theater/6 months: fantasy   | 3,268                         | 26.0%            | 158            |
| Movie genre seen at theater/6 months: horror  | 1,037                         | 8.2%             | 101            |
| Movie genre seen at theater/6 months: romance   | 2,207                         | 17.5%            | 184            |
| Movie genre seen at theater/6 months: science fiction                                     | 3,049                         | 24.2%            | 134            |
| Movie genre seen at theater/6 months: thriller  | 2,919                         | 23.2%            | 137            |
| Went to museum in last 12 months  | 2,363                         | 18.8%            | 152            |
| Attended classical music/opera performance/12 months                                      | 1,145                         | 9.1%             | 228            |
| Attended country music performance in last 12 months                                      | 784                           | 6.2%             | 106            |
| Attended rock music performance in last 12 months   | 1,922                         | 15.3%            | 163            |
| Played musical instrument in last 12 months   | 1,153                         | 9.2%             | 143            |
| Did painting/drawing in last 12 months  | 1,438                         | 11.4%            | 182            |
| Did photo album/scrapbooking in last 12 months  | 1,117                         | 8.9%             | 164            |
| Did photography in last 12 months   | 1,869                         | 14.8%            | 143            |
| Did Sudoku puzzle in last 12 months   | 1,401                         | 11.1%            | 121            |
| Went to live theater in last 12 months  | 2,303                         | 18.3%            | 141            |
| Visited a theme park in last 12 months  | 2,449                         | 19.5%            | 109            |
| Visited a theme park 5+ times in last 12 months   | 649                           | 5.2%             | 127            |
| Participated in trivia games in last 12 months  | 972                           | 7.7%             | 147            |
| Played video/electronic game (console) last 12 months                                     | 2,042                         | 16.2%            | 164            |
| Played video/electronic game (portable) last 12 months                                    | 676                           | 5.4%             | 119            |
| Visited an indoor water park in last 12 months  | 237                           | 1.9%             | 65             |
| Did woodworking in last 12 months   | 517                           | 4.1%             | 92             |
| Participated in word games in last 12 months  | 1,545                         | 12.3%            | 123            |
| Went to zoo in last 12 months   | 1,867                         | 14.8%            | 129            |
| Purchased DVDs in last 30 days: 1   | 397                           | 3.2%             | 104            |
| Purchased DVDs in last 30 days: 2   | 196                           | 1.6%             | 66             |
| Purchased DVDs in last 30 days: 3+  | 734                           | 5.8%             | 114            |
| Purchased DVD/Blu-ray disc online in last 12 months                                       | 782                           | 6.2%             | 98             |
| Rented DVDs in last 30 days: 1  | 633                           | 5.0%             | 142            |
| Rented DVDs in last 30 days: 2  | 877                           | 7.0%             | 151            |
| Rented DVDs in last 30 days: 3+   | 1,967                         | 15.6%            | 126            |
| Rented movie/oth video/30 days: action/adventure  | 3,976                         | 31.6%            | 134            |
| Rented movie/oth video/30 days: classics  | 889                           | 7.1%             | 111            |
| Rented movie/oth video/30 days: comedy  | 4,265                         | 33.9%            | 146            |
| Rented movie/oth video/30 days: drama   | 2,570                         | 20.4%            | 129            |
| Rented movie/oth video/30 days: family/children   |                               | 15.0%            | 142            |
| Rented movie/oth video/30 days: foreign   | 1,887<br>476                  | 3.8%             | 160            |
| , , ,   |                               |                  |                |
| Rented movie/oth video/30 days: horror  | 1,131                         | 9.0%             | 110            |
| Rented movie/oth video/30 days: musical   | 633                           | 5.0%             | 173            |
| Rented movie/oth video/30 days: news/documentary  | 484                           | 3.8%             | 106            |
| Rented movie/oth video/30 days: romance   | 1,155                         | 9.2%             | 108            |
| Rented movie/oth video/30 days: science fiction   | 1,504                         | 11.9%            | 152            |
| Rented movie/oth video/30 days: TV show   | 1,273                         | 10.1%            | 124            |
| Rented movie/oth video/30 days: western   | 341                           | 2.7%             | 107            |

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|---|----------------------|---------|--------------|
|   | Expected             | _       |              |
| Product/Consumer Behavior                               | Number of Adults/HHs | Percent | MPI          |
| Rented/purch DVD/Blu-ray/30 days: from amazon.com       | 739                  | 5.9%    | 115          |
| Rented DVD/Blu-ray/30 days: from netflix.com            | 2,022                | 16.1%   | 129          |
| Rented/purch DVD/Blu-ray/30 days: from Redbox           | 3,399                | 27.0%   | 143          |
| HH owns ATV/UTV   | 114                  | 1.8%    | 39           |
| Bought any children's toy/game in last 12 months        | 3,888                | 30.9%   | 95           |
| Spent on toys/games for child last 12 months: <\$50     | 760                  | 6.0%    | 103          |
| Spent on toys/games for child last 12 months: \$50-99   | 296                  | 2.4%    | 89           |
| Spent on toys/games for child last 12 months: \$100-199 | 1,093                | 8.7%    | 133          |
| Spent on toys/games for child last 12 months: \$200-499 | 900                  | 7.2%    | 80           |
| Spent on toys/games for child last 12 months: \$500+    | 470                  | 3.7%    | 78           |
| Bought any toys/games online in last 12 months          | 636                  | 5.1%    | 66           |
| Bought infant toy in last 12 months                     | 1,205                | 9.6%    | 139          |
| Bought pre-school toy in last 12 months                 | 780                  | 6.2%    | 93           |
| Bought for child last 12 months: boy action figure      | 1,101                | 8.7%    | 110          |
| Bought for child last 12 months: girl action figure     | 359                  | 2.9%    | 83           |
| Bought for child last 12 months: action game            | 264                  | 2.1%    | 80           |
| Bought for child last 12 months: bicycle                | 867                  | 6.9%    | 105          |
| Bought for child last 12 months: board game             | 1,288                | 10.2%   | 99           |
| Bought for child last 12 months: builder set            | 685                  | 5.4%    | 109          |
| Bought for child last 12 months: car                    | 1,373                | 10.9%   | 123          |
| Bought for child last 12 months: construction toy       | 558                  | 4.4%    | 81           |
| Bought for child last 12 months: fashion doll           | 656                  | 5.2%    | 115          |
| Bought for child last 12 months: large/baby doll        | 723                  | 5.7%    | 88           |
| Bought for child last 12 months: doll accessories       | 381                  | 3.0%    | 77           |
| Bought for child last 12 months: doll clothing          | 606                  | 4.8%    | 120          |
| Bought for child last 12 months: educational toy        | 1,311                | 10.4%   | 92           |
| Bought for child last 12 months: electronic doll/animal | 143                  | 1.1%    | 45           |
| Bought for child last 12 months: electronic game        | 897                  | 7.1%    | 97           |
| Bought for child last 12 months: mechanical toy         | 225                  | 1.8%    | 51           |
| Bought for child last 12 months: model kit/set          | 400                  | 3.2%    | 117          |
| Bought for child last 12 months: plush doll/animal      | 1,088                | 8.6%    | 111          |
| Bought for child last 12 months: sound game             | 148                  | 1.2%    | 62           |
| Bought for child last 12 months: water toy              | 944                  | 7.5%    | 82           |
| Bought for child last 12 months: word game              | 359                  | 2.9%    | 94           |
| 5   |                      |         |              |

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September 25, 2017



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|  | Expected             |         |    |
|--|----------------------|---------|----|
| Product/Consumer Behavior                              | Number of Adults/HHs | Percent | МР |
| Bought digital book in last 12 months                  | 1,996                | 15.9%   | 11 |
| Bought hardcover book in last 12 months                | 3,413                | 27.1%   | 13 |
| Bought paperback book in last 12 months                | 4,896                | 38.9%   | 13 |
| Bought 1-3 books in last 12 months                     | 2,791                | 22.2%   | 11 |
| Bought 4-6 books in last 12 months                     | 1,494                | 11.9%   | 1  |
| Bought 7+ books in last 12 months                      | 2,371                | 18.8%   | 1  |
| Bought book (fiction) in last 12 months                | 4,479                | 35.6%   | 1  |
| Bought book (non-fiction) in last 12 months            | 3,791                | 30.1%   | 1  |
| Bought biography in last 12 months                     | 993                  | 7.9%    | 1  |
| Bought children`s book in last 12 months               | 1,154                | 9.2%    | 1  |
| Bought cookbook in last 12 months                      | 868                  | 6.9%    |    |
| Bought history book in last 12 months                  | 1,117                | 8.9%    | 1  |
| Bought mystery book in last 12 months                  | 1,883                | 15.0%   | 1  |
| Bought novel in last 12 months                         | 2,790                | 22.2%   | 1  |
| Bought religious book (not bible) in last 12 mo        | 723                  | 5.7%    |    |
| Bought romance book in last 12 months                  | 859                  | 6.8%    | 1  |
| Bought science fiction book in last 12 months          | 1,342                | 10.7%   | 1  |
| Bought personal/business self-help book last 12 months | 848                  | 6.7%    | 1  |
| Bought travel book in last 12 months                   | 288                  | 2.3%    | 1  |
| Bought book online in last 12 months                   | 2,768                | 22.0%   | 1  |
| Bought book last 12 months: amazon.com                 | 2,852                | 22.7%   | 1  |
| Bought book last 12 months: barnes&noble.com           | 191                  | 1.5%    |    |
| Bought book last 12 months: Barnes & Noble book store  | 1,715                | 13.6%   | 1  |
| Bought book last 12 months: other book store (not B&N) | 2,644                | 21.0%   | 1  |
| Bought book last 12 months: mail order                 | 214                  | 1.7%    |    |
| Listened to/purchased audiobook in last 6 months       | 948                  | 7.5%    | 1  |

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Fayetteville, Arkansas Drive Time: 20 minute radius Prepared by Esri Latitude: 36.06320 Longitude: -94.15791

| Demographic Summary  |                               | 2017         | 160  |
|--|-------------------------------|--------------|------|
| Population   |                               | 155,354      | 169  |
| Population 18+   |                               | 120,895      | 132  |
| Households   |                               | 60,651       | 66   |
| Median Household Income  |                               | \$41,243     | \$43 |
| Dradust / Consumor Pohavior  | Expected Number of Adults/HHs | Percent      |      |
| Product/Consumer Behavior  | -                             |              |      |
| Participated in aerobics in last 12 months Participated in archery in last 12 months                 | 12,482                        | 10.3%        |      |
| Participated in archery in last 12 months  Participated in backpacking in last 12 months             | 3,549                         | 2.9%<br>5.0% |      |
| Participated in backpacking in last 12 months  Participated in baseball in last 12 months            | 6,021<br>6,714                | 5.6%         |      |
| Participated in basketball in last 12 months   | 13,795                        | 11.4%        |      |
| Participated in basketball in last 12 months  Participated in bicycling (mountain) in last 12 months | 5,803                         | 4.8%         |      |
|  | 14,079                        | 11.6%        |      |
| Participated in bicycling (road) in last 12 months Participated in boating (power) in last 12 months | 6,126                         | 5.1%         |      |
| Participated in bowling in last 12 months  | 15,206                        | 12.6%        |      |
| Participated in canoeing/kayaking in last 12 months  | 8,998                         | 7.4%         |      |
| Participated in fishing (fresh water) in last 12 months  | 14,020                        | 11.6%        |      |
| Participated in fishing (salt water) in last 12 months   | 4,437                         | 3.7%         |      |
| Participated in football in last 12 months   | 7,926                         | 6.6%         |      |
| Participated in Frisbee in last 12 months  | 8,400                         | 6.9%         |      |
| Participated in golf in last 12 months   | 12,218                        | 10.1%        |      |
| Participated in hiking in last 12 months   | 15,379                        | 12.7%        |      |
| Participated in horseback riding in last 12 months   | 3,479                         | 2.9%         |      |
| Participated in hunting with rifle in last 12 months   | 4,814                         | 4.0%         |      |
| Participated in hunting with shotgun in last 12 months   | 4,425                         | 3.7%         |      |
| Participated in ice skating in last 12 months  | 3,936                         | 3.3%         |      |
| Participated in jogging/running in last 12 months  | 22,853                        | 18.9%        |      |
| Participated in motorcycling in last 12 months   | 3,525                         | 2.9%         |      |
| Participated in Pilates in last 12 months  | 4,899                         | 4.1%         |      |
| Participated in ping pong in last 12 mos   | 8,342                         | 6.9%         |      |
| Participated in rock climbing in last 12 mos   | 4,798                         | 4.0%         |      |
| Participated in roller skating in last 12 mos  | 2,560                         | 2.1%         |      |
| Participated in skiing (downhill) in last 12 months  | 4,254                         | 3.5%         |      |
| Participated in soccer in last 12 months   | 7,199                         | 6.0%         |      |
| Participated in softball in last 12 months   | 4,994                         | 4.1%         |      |
| Participated in swimming in last 12 months   | 22,537                        | 18.6%        |      |
| Participated in target shooting in last 12 months  | 6,302                         | 5.2%         |      |
| Participated in tennis in last 12 months   | 5,217                         | 4.3%         |      |
| Participated in volleyball in last 12 months   | 4,930                         | 4.1%         |      |
| Participated in walking for exercise in last 12 months   | 33,561                        | 27.8%        |      |
| Participated in weight lifting in last 12 months   | 15,175                        | 12.6%        |      |
| Participated in yoga in last 12 months   | 11,488                        | 9.5%         |      |
| Participated in Zumba in last 12 mos   | 5,437                         | 4.5%         |      |
| Spent on sports/rec equip in last 12 months: \$1-99  | 7,782                         | 6.4%         |      |
| Spent on sports/rec equip in last 12 months: \$100-\$249   | 7,764                         | 6.4%         |      |
| Spent on sports/rec equip in last 12 months: \$250+  | 10,764                        | 8.9%         |      |
| Attend sports events   | 26,168                        | 21.6%        |      |
| Attend sports events: baseball game - MLB reg seas   | 8,213                         | 6.8%         |      |
| Attend sports events: basketball game (college)  | 3,588                         | 3.0%         |      |
| Attend sports events: basketball game-NBA reg seas   | 2,293                         | 1.9%         |      |
| Attend sports events: football game (college)  | 6,331                         | 5.2%         |      |
| Attend sports events: football game-NFL Mon/Thurs  | 2,243                         | 1.9%         |      |
| Attend sports events: football game - NFL weekend  | 4,300                         | 3.6%         |      |
| Attend sports events: high school sports   | 6,352                         | 5.3%         |      |

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Fayetteville, Arkansas Drive Time: 20 minute radius Prepared by Esri Latitude: 36.06320

Longitude: -94.15791

|  |                                  | Longitude: -94.1579 |           |
|--|----------------------------------|---------------------|-----------|
| Duadwat / Canauman Bahawian  | Expected<br>Number of Adults/HHs | Davaant             | MPI       |
| Product/Consumer Behavior Listen to sports on radio                                  | 15,651                           | Percent<br>12.9%    | 96        |
| Watch sports on TV   | 73,633                           | 60.9%               | 101       |
| Watch on TV: alpine skiing/ski jumping   |                                  | 6.2%                |           |
|  | 7,521<br>14,348                  | 11.9%               | 108<br>97 |
| Watch on TV: auto racing (NASCAR)  | 14,348                           |                     |           |
| Watch on TV: auto racing (not NASCAR)  | 5,803                            | 4.8%                | 95<br>93  |
| Watch on TV: baseball (MLB regular season)   | 24,113                           | 19.9%               |           |
| Watch on TV: baseball (MLB playoffs/World Series)                                    | 23,072                           | 19.1%               | 97        |
| Watch on TV: basketball (college)  | 19,369                           | 16.0%               | 111       |
| Watch on TV: basketball (NCAA tournament)  | 18,812                           | 15.6%               | 110       |
| Watch on TV: basketball (NBA regular season)   | 20,396                           | 16.9%               | 106       |
| Watch on TV: basketball (NBA playoffs/finals)  | 23,533                           | 19.5%               | 109       |
| Watch on TV: basketball (WNBA)   | 3,826                            | 3.2%                | 85        |
| Watch on TV: bicycle racing  | 4,193                            | 3.5%                | 113       |
| Watch on TV: bowling   | 2,909                            | 2.4%                | 90        |
| Watch on TV: boxing  | 7,414                            | 6.1%                | 85        |
| Watch on TV: bull riding (pro)   | 4,660                            | 3.9%                | 99        |
| Watch on TV: Equestrian events   | 3,451                            | 2.9%                | 101       |
| Watch on TV: extreme sports (summer)   | 7,834                            | 6.5%                | 130       |
| Watch on TV: extreme sports (winter)   | 9,130                            | 7.6%                | 130       |
| Watch on TV: figure skating  | 11,220                           | 9.3%                | 104       |
| Watch on TV: fishing   | 5,961                            | 4.9%                | 88        |
| Watch on TV: football (college)  | 33,545                           | 27.7%               | 110       |
| Watch on TV: football (NFL Mon/Thurs night games)                                    | 41,156                           | 34.0%               | 102       |
| Watch on TV: football (NFL weekend games)  | 44,440                           | 36.8%               | 104       |
| Watch on TV: football (NFL playoffs/Super Bowl)                                      | 45,233                           | 37.4%               | 103       |
| Watch on TV: golf (PGA)  | 14,982                           | 12.4%               | 94        |
| Watch on TV: golf (LPGA)   | 5,069                            | 4.2%                | 99        |
| Watch on TV: gymnastics  | 8,193                            | 6.8%                | 111       |
| Watch on TV: high school sports  | 6,555                            | 5.4%                | 102       |
| Watch on TV: horse racing (at track or OTB)  | 4,090                            | 3.4%                | 103       |
| Watch on TV: ice hockey (NHL regular season)   | 11,629                           | 9.6%                | 102       |
| Watch on TV: ice hockey (NHL playoffs/Stanley Cup)                                   | 11,372                           | 9.4%                | 100       |
| Watch on TV: marathon/road running/triathlon   | 2,503                            | 2.1%                | 96        |
| Watch on TV: mixed martial arts (MMA)  | 6,467                            | 5.3%                | 115       |
| Watch on TV: motorcycle racing   | 4,596                            | 3.8%                | 109       |
| Watch on TV: Olympics (summer)   | 26,513                           | 21.9%               | 111       |
| Watch on TV: Olympics (winter)   | 28,670                           | 23.7%               | 110       |
| Watch on TV: rodeo   | 4,197                            | 3.5%                | 99        |
| Watch on TV: soccer (MLS)  | 7,860                            | 6.5%                | 123       |
| Watch on TV: soccer (World Cup)  | 13,531                           | 11.2%               | 107       |
| Watch on TV: tennis (men`s)  | 9,032                            | 7.5%                | 102       |
| Watch on TV: tennis (women`s)  | 8,281                            | 6.8%                | 96        |
| Watch on TV: track & field   | 7,035                            | 5.8%                | 119       |
| Watch on TV: volleyball (pro beach)  | 4,561                            | 3.8%                | 110       |
| Watch on TV: wrestling (WWE)   | 5,965                            | 4.9%                | 88        |
| Interest in sports: college basketball Super Fan                                     | 4,336                            | 3.6%                | 96        |
| Interest in sports: college football Super Fan                                       | 8,260                            | 6.8%                | 98        |
| Interest in sports: college rootball Super Fair                                      | 1,932                            | 1.6%                | 87        |
| Interest in sports: gon Super Fan  Interest in sports: high school sports Super Fan  | 3,476                            | 2.9%                | 84        |
| Interest in sports: high school sports Super Fair  Interest in sports: MLB Super Fan | 6,465                            | 5.3%                | 100       |
| Interest in sports: NASCAR Super Fan   | 2,616                            | 2.2%                | 67        |
| Interest in sports: NASCAR Super Fan   |                                  | 5.1%                | 91        |
| •  | 6,151<br>17,089                  |                     |           |
| Interest in sports: NFL Super Fan  |                                  | 14.1%<br>3.0%       | 100<br>82 |
| Interest in sports: NHL Super Fan  | 3,578                            |                     |           |

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Fayetteville, Arkansas Drive Time: 20 minute radius Prepared by Esri Latitude: 36.06320 Longitude: -94.15791

| Longitude:   |                      |         | de: -94.15791 |
|--|----------------------|---------|---------------|
|  | Expected             |         |               |
| Product/Consumer Behavior  | Number of Adults/HHs | Percent | MPI           |
| Member of AARP   | 11,483               | 9.5%    | 79            |
| Member of charitable organization  | 4,601                | 3.8%    | 89            |
| Member of church board   | 3,465                | 2.9%    | 90            |
| Member of fraternal order  | 2,297                | 1.9%    | 75            |
| Member of religious club   | 4,353                | 3.6%    | 93            |
| Member of union  | 3,386                | 2.8%    | 78            |
| Member of veterans club  | 2,180                | 1.8%    | 77            |
| Attended adult education course in last 12 months                                      | 10,712               | 8.9%    | 120           |
| Went to art gallery in last 12 months  | 11,752               | 9.7%    | 131           |
| Attended auto show in last 12 months   | 7,105                | 5.9%    | 91            |
| Did baking in last 12 months   | 32,558               | 26.9%   | 114           |
| Went to bar/night club in last 12 months   | 24,028               | 19.9%   | 118           |
| Went to beach in last 12 months  | 32,880               | 27.2%   | 107           |
| Played billiards/pool in last 12 months  | 11,905               | 9.8%    | 127           |
| Played bingo in last 12 months   | 5,024                | 4.2%    | 103           |
| Did birdwatching in last 12 months   | 5,132                | 4.2%    | 94            |
| Played board game in last 12 months  | 20,258               | 16.8%   | 124           |
| Read book in last 12 months  | 43,760               | 36.2%   | 108           |
| Participated in book club in last 12 months  | 4,137                | 3.4%    | 120           |
| Went on overnight camping trip in last 12 months                                       | 19,224               | 15.9%   | 131           |
| Played cards in last 12 months   | 22,582               | 18.7%   | 123           |
| Played chess in last 12 months   | 4,491                | 3.7%    | 117           |
| Played computer game (offline w/software)/12 months                                    | 8,739                | 7.2%    | 112           |
|  |                      | 8.2%    |               |
| Played computer game (online w/software)/12 months                                     | 9,902                | 9.8%    | 113<br>107    |
| Played computer game (online w/o software)/12 months  Cooked for fun in last 12 months | 11,817               | 27.9%   | 118           |
|  | 33,756               |         |               |
| Did crossword puzzle in last 12 months   | 13,139               | 10.9%   | 109           |
| Danced/went dancing in last 12 months  | 11,072               | 9.2%    | 120           |
| Attended dance performance in last 12 months   | 8,368                | 6.9%    | 156           |
| Dined out in last 12 months  | 58,862               | 48.7%   | 108           |
| Participated in fantasy sports league last 12 months                                   | 7,918                | 6.5%    | 144           |
| Did furniture refinishing in last 12 months  | 5,026                | 4.2%    | 116           |
| Gambled at casino in last 12 months  | 14,969               | 12.4%   | 89            |
| Gambled in Atlantic City in last 12 months   | 1,846                | 1.5%    | 66            |
| Gambled in Las Vegas in last 12 months   | 5,051                | 4.2%    | 105           |
| Participate in indoor gardening/plant care   | 10,131               | 8.4%    | 91            |
| Attended horse races in last 12 months   | 2,807                | 2.3%    | 87            |
| Participated in karaoke in last 12 months  | 3,924                | 3.2%    | 93            |
| Bought lottery ticket in last 12 months  | 38,183               | 31.6%   | 88            |
| Played lottery 6+ times in last 30 days  | 10,896               | 9.0%    | 78            |
| Bought lottery ticket in last 12 months: Daily Drawing                                 | 3,240                | 2.7%    | 75            |
| Bought lottery ticket in last 12 months: Instant Game                                  | 20,904               | 17.3%   | 94            |
| Bought lottery ticket in last 12 months: Mega Millions                                 | 16,944               | 14.0%   | 82            |
| Bought lottery ticket in last 12 months: Powerball                                     | 21,894               | 18.1%   | 89            |
| Attended a movie in last 6 months  | 78,570               | 65.0%   | 110           |
| Attended movie in last 90 days: once/week or more                                      | 3,044                | 2.5%    | 105           |
| Attended movie in last 90 days: 2-3 times a month                                      | 7,620                | 6.3%    | 110           |
| Attended movie in last 90 days: once a month   | 14,714               | 12.2%   | 123           |
| Attended movie in last 90 days: < once a month   | 46,127               | 38.2%   | 109           |
| Movie genre seen at theater/6 months: action   | 35,176               | 29.1%   | 116           |
|  |                      |         |               |

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|   | Longitude: -94.1579  |         |     |
|---|----------------------|---------|-----|
|   | Expected             |         |     |
| Product/Consumer Behavior   | Number of Adults/HHs | Percent | MPI |
| Movie genre seen at theater/6 months: adventure                                       | 42,352               | 35.0%   | 118 |
| Movie genre seen at theater/6 months: comedy  | 37,050               | 30.6%   | 115 |
| Movie genre seen at theater/6 months: crime   | 21,137               | 17.5%   | 116 |
| Movie genre seen at theater/6 months: drama   | 32,686               | 27.0%   | 113 |
| Movie genre seen at theater/6 months: family  | 13,027               | 10.8%   | 116 |
| Movie genre seen at theater/6 months: fantasy   | 25,168               | 20.8%   | 127 |
| Movie genre seen at theater/6 months: horror  | 10,213               | 8.4%    | 104 |
| Movie genre seen at theater/6 months: romance   | 15,077               | 12.5%   | 131 |
| Movie genre seen at theater/6 months: science fiction                                 | 25,278               | 20.9%   | 116 |
| Movie genre seen at theater/6 months: thriller  | 23,566               | 19.5%   | 115 |
| Went to museum in last 12 months  | 18,087               | 15.0%   | 121 |
| Attended classical music/opera performance/12 months                                  | 6,968                | 5.8%    | 144 |
| Attended country music performance in last 12 months                                  | 7,737                | 6.4%    | 109 |
| Attended rock music performance in last 12 months                                     | 14,779               | 12.2%   | 131 |
| Played musical instrument in last 12 months   | 9,435                | 7.8%    | 122 |
| Did painting/drawing in last 12 months  | 10,843               | 9.0%    | 143 |
| Did photo album/scrapbooking in last 12 months  | 8,376                | 6.9%    | 128 |
| Did photography in last 12 months   | 15,573               | 12.9%   | 124 |
| Did Sudoku puzzle in last 12 months   | 12,535               | 10.4%   | 113 |
| Went to live theater in last 12 months  | 18,729               | 15.5%   | 119 |
| Visited a theme park in last 12 months  | 23,139               | 19.1%   | 107 |
| Visited a theme park 5+ times in last 12 months                                       | 5,680                | 4.7%    | 115 |
| Participated in trivia games in last 12 months  | 7,770                | 6.4%    | 122 |
| Played video/electronic game (console) last 12 months                                 | 16,018               | 13.2%   | 134 |
| Played video/electronic game (portable) last 12 months                                | 6,487                | 5.4%    | 119 |
| Visited an indoor water park in last 12 months  | 3,320                | 2.7%    | 95  |
| Did woodworking in last 12 months   | 5,383                | 4.5%    | 99  |
| Participated in word games in last 12 months  | 13,732               | 11.4%   | 114 |
| Went to zoo in last 12 months   | 16,904               | 14.0%   | 122 |
| Purchased DVDs in last 30 days: 1   | 4,077                | 3.4%    | 111 |
| Purchased DVDs in last 30 days: 2   | 2,823                | 2.3%    | 99  |
| Purchased DVDs in last 30 days: 3+  | 6,619                | 5.5%    | 107 |
| Purchased DVD/Blu-ray disc online in last 12 months                                   | 8,456                | 7.0%    | 111 |
| Rented DVDs in last 30 days: 1  | 5,229                | 4.3%    | 122 |
| Rented DVDs in last 30 days: 2  | 6,763                | 5.6%    | 122 |
| Rented DVDs in last 30 days: 3+   | 17,395               | 14.4%   | 116 |
| Rented movie/oth video/30 days: action/adventure                                      | 33,444               | 27.7%   | 118 |
| Rented movie/oth video/30 days: classics  | 8,657                | 7.2%    | 112 |
| Rented movie/oth video/30 days: comedy  | 34,614               | 28.6%   | 123 |
| Rented movie/oth video/30 days: drama   | 22,143               | 18.3%   | 116 |
| Rented movie/oth video/30 days: drama Rented movie/oth video/30 days: family/children | 16,405               | 13.6%   | 128 |
| Rented movie/oth video/30 days: foreign   | 3,316                | 2.7%    | 116 |
| Rented movie/oth video/30 days: horror  | 11,128               | 9.2%    | 112 |
| •   |                      |         |     |
| Rented movie/oth video/30 days: musical   | 4,293                | 3.6%    | 122 |
| Rented movie/oth video/30 days: news/documentary                                      | 4,791                | 4.0%    | 110 |
| Rented movie/oth video/30 days: romance   | 11,451               | 9.5%    | 112 |
| Rented movie/oth video/30 days: science fiction                                       | 11,923               | 9.9%    | 126 |
| Rented movie/oth video/30 days: TV show   | 11,673               | 9.7%    | 119 |
| Rented movie/oth video/30 days: western   | 3,095                | 2.6%    | 102 |

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Longitude: -94.15791

|   | Expected             |         |     |
|---|----------------------|---------|-----|
| Product/Consumer Behavior                               | Number of Adults/HHs | Percent | MPI |
| Rented/purch DVD/Blu-ray/30 days: from amazon.com       | 6,772                | 5.6%    | 110 |
| Rented DVD/Blu-ray/30 days: from netflix.com            | 17,995               | 14.9%   | 119 |
| Rented/purch DVD/Blu-ray/30 days: from Redbox           | 29,367               | 24.3%   | 128 |
| HH owns ATV/UTV   | 2,245                | 3.7%    | 78  |
| Bought any children's toy/game in last 12 months        | 41,697               | 34.5%   | 106 |
| Spent on toys/games for child last 12 months: <\$50     | 7,353                | 6.1%    | 104 |
| Spent on toys/games for child last 12 months: \$50-99   | 3,283                | 2.7%    | 103 |
| Spent on toys/games for child last 12 months: \$100-199 | 9,029                | 7.5%    | 115 |
| Spent on toys/games for child last 12 months: \$200-499 | 11,230               | 9.3%    | 104 |
| Spent on toys/games for child last 12 months: \$500+    | 6,025                | 5.0%    | 104 |
| Bought any toys/games online in last 12 months          | 9,627                | 8.0%    | 105 |
| Bought infant toy in last 12 months                     | 10,432               | 8.6%    | 125 |
| Bought pre-school toy in last 12 months                 | 8,875                | 7.3%    | 110 |
| Bought for child last 12 months: boy action figure      | 10,926               | 9.0%    | 114 |
| Bought for child last 12 months: girl action figure     | 4,413                | 3.7%    | 106 |
| Bought for child last 12 months: action game            | 3,079                | 2.5%    | 97  |
| Bought for child last 12 months: bicycle                | 8,964                | 7.4%    | 113 |
| Bought for child last 12 months: board game             | 13,850               | 11.5%   | 111 |
| Bought for child last 12 months: builder set            | 6,762                | 5.6%    | 112 |
| Bought for child last 12 months: car                    | 12,819               | 10.6%   | 119 |
| Bought for child last 12 months: construction toy       | 6,760                | 5.6%    | 102 |
| Bought for child last 12 months: fashion doll           | 6,046                | 5.0%    | 111 |
| Bought for child last 12 months: large/baby doll        | 8,443                | 7.0%    | 107 |
| Bought for child last 12 months: doll accessories       | 4,993                | 4.1%    | 105 |
| Bought for child last 12 months: doll clothing          | 5,748                | 4.8%    | 118 |
| Bought for child last 12 months: educational toy        | 14,440               | 11.9%   | 105 |
| Bought for child last 12 months: electronic doll/animal | 2,700                | 2.2%    | 88  |
| Bought for child last 12 months: electronic game        | 9,585                | 7.9%    | 108 |
| Bought for child last 12 months: mechanical toy         | 3,669                | 3.0%    | 87  |
| Bought for child last 12 months: model kit/set          | 3,435                | 2.8%    | 105 |
| Bought for child last 12 months: plush doll/animal      | 10,156               | 8.4%    | 108 |
| Bought for child last 12 months: sound game             | 2,135                | 1.8%    | 94  |
| Bought for child last 12 months: water toy              | 11,337               | 9.4%    | 103 |
| Bought for child last 12 months: word game              | 3,738                | 3.1%    | 102 |

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

September 25, 2017



Fayetteville, Arkansas Drive Time: 20 minute radius Prepared by Esri Latitude: 36.06320 Longitude: -94.15791

|  | Expected             |         |     |
|--|----------------------|---------|-----|
| Product/Consumer Behavior                              | Number of Adults/HHs | Percent | MPI |
| Bought digital book in last 12 months                  | 19,086               | 15.8%   | 111 |
| Bought hardcover book in last 12 months                | 28,697               | 23.7%   | 116 |
| Bought paperback book in last 12 months                | 40,004               | 33.1%   | 111 |
| Bought 1-3 books in last 12 months                     | 24,454               | 20.2%   | 106 |
| Bought 4-6 books in last 12 months                     | 13,491               | 11.2%   | 108 |
| Bought 7+ books in last 12 months                      | 22,211               | 18.4%   | 108 |
| Bought book (fiction) in last 12 months                | 37,277               | 30.8%   | 114 |
| Bought book (non-fiction) in last 12 months            | 31,386               | 26.0%   | 112 |
| Bought biography in last 12 months                     | 8,492                | 7.0%    | 98  |
| Bought children's book in last 12 months               | 11,635               | 9.6%    | 105 |
| Bought cookbook in last 12 months                      | 8,789                | 7.3%    | 98  |
| Bought history book in last 12 months                  | 9,879                | 8.2%    | 104 |
| Bought mystery book in last 12 months                  | 14,718               | 12.2%   | 107 |
| Bought novel in last 12 months                         | 21,856               | 18.1%   | 118 |
| Bought religious book (not bible) in last 12 mo        | 8,011                | 6.6%    | 104 |
| Bought romance book in last 12 months                  | 8,065                | 6.7%    | 99  |
| Bought science fiction book in last 12 months          | 9,349                | 7.7%    | 134 |
| Bought personal/business self-help book last 12 months | 7,891                | 6.5%    | 111 |
| Bought travel book in last 12 months                   | 2,511                | 2.1%    | 102 |
| Bought book online in last 12 months                   | 25,838               | 21.4%   | 111 |
| Bought book last 12 months: amazon.com                 | 24,731               | 20.5%   | 112 |
| Bought book last 12 months: barnes&noble.com           | 2,703                | 2.2%    | 84  |
| Bought book last 12 months: Barnes & Noble book store  | 16,605               | 13.7%   | 100 |
| Bought book last 12 months: other book store (not B&N) | 18,101               | 15.0%   | 134 |
| Bought book last 12 months: mail order                 | 2,347                | 1.9%    | 88  |
| Listened to/purchased audiobook in last 6 months       | 6,828                | 5.6%    | 124 |
|  |                      |         |     |

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

September 25, 2017



Fayetteville, Arkansas Drive Time: 30 minute radius Prepared by Esri Latitude: 36.06320 Longitude: -94.15791

| Expected of Adults/HHs  18,241 5,637 7,949 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547   | 254,622<br>191,998<br>94,690<br>\$46,449<br>Percent<br>9.5%<br>2.9%<br>4.1%<br>5.1%<br>10.2%<br>4.5%<br>10.8%<br>5.1%<br>11.5%<br>6.6%<br>12.1%<br>3.7%<br>6.1%<br>5.9%<br>9.5%<br>11.5%<br>2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4% | 104  |
|--|---|--|
| of Adults/HHs  18,241 5,637 7,949 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | 94,690<br>\$46,449<br>Percent<br>9.5%<br>2.9%<br>4.1%<br>5.1%<br>10.2%<br>4.5%<br>10.8%<br>5.1%<br>11.5%<br>6.6%<br>12.1%<br>3.7%<br>6.1%<br>5.9%<br>9.5%<br>11.5%<br>2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%                       | 21:<br>104<br>\$50   |
| of Adults/HHs  18,241 5,637 7,949 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | 94,690<br>\$46,449<br>Percent<br>9.5%<br>2.9%<br>4.1%<br>5.1%<br>10.2%<br>4.5%<br>10.8%<br>5.1%<br>11.5%<br>6.6%<br>12.1%<br>3.7%<br>6.1%<br>5.9%<br>9.5%<br>11.5%<br>2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%                       | 104  |
| of Adults/HHs  18,241 5,637 7,949 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | \$46,449  Percent  9.5% 2.9% 4.1% 5.1% 10.2% 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%   |  |
| of Adults/HHs  18,241 5,637 7,949 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | 9.5% 2.9% 4.1% 5.1% 10.2% 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%  |  |
| 18,241<br>5,637<br>7,949<br>9,736<br>19,627<br>8,547<br>20,672<br>9,823<br>22,052<br>12,721<br>23,190<br>7,188<br>11,799<br>11,370<br>18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547 | 9.5% 2.9% 4.1% 5.1% 10.2% 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%  |  |
| 5,637 7,949 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | 2.9% 4.1% 5.1% 10.2% 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%   |  |
| 7,949 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | 4.1% 5.1% 10.2% 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%  |  |
| 9,736 19,627 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | 5.1% 10.2% 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%   |  |
| 19,627<br>8,547<br>20,672<br>9,823<br>22,052<br>12,721<br>23,190<br>7,188<br>11,799<br>11,370<br>18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547                                      | 10.2% 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%  |  |
| 8,547 20,672 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547   | 4.5% 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%  |  |
| 20,672<br>9,823<br>22,052<br>12,721<br>23,190<br>7,188<br>11,799<br>11,370<br>18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547   | 10.8% 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%   |  |
| 9,823 22,052 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547  | 5.1% 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%   |  |
| 22,052<br>12,721<br>23,190<br>7,188<br>11,799<br>11,370<br>18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547  | 11.5% 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%  |  |
| 12,721 23,190 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547   | 6.6% 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%  |  |
| 23,190<br>7,188<br>11,799<br>11,370<br>18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547  | 12.1% 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%   |  |
| 7,188 11,799 11,370 18,247 22,079 5,253 8,481 7,623 5,596 32,281 5,585 6,547   | 3.7% 6.1% 5.9% 9.5% 11.5% 2.7% 4.4% 4.0% 2.9% 16.8% 2.9% 3.4%   |  |
| 11,799<br>11,370<br>18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547   | 6.1%<br>5.9%<br>9.5%<br>11.5%<br>2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%  |  |
| 11,370<br>18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547   | 5.9%<br>9.5%<br>11.5%<br>2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%  |  |
| 18,247<br>22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547   | 9.5%<br>11.5%<br>2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%  |  |
| 22,079<br>5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547   | 11.5%<br>2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%  |  |
| 5,253<br>8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547   | 2.7%<br>4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%   |  |
| 8,481<br>7,623<br>5,596<br>32,281<br>5,585<br>6,547  | 4.4%<br>4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%   |  |
| 7,623<br>5,596<br>32,281<br>5,585<br>6,547   | 4.0%<br>2.9%<br>16.8%<br>2.9%<br>3.4%   |  |
| 5,596<br>32,281<br>5,585<br>6,547  | 2.9%<br>16.8%<br>2.9%<br>3.4%   |  |
| 32,281<br>5,585<br>6,547   | 16.8%<br>2.9%<br>3.4%   |  |
| 5,585<br>6,547   | 2.9%<br>3.4%  |  |
| 6,547  | 3.4%  |  |
|  |   |  |
|  | E 00'   |  |
| 11,281   | 5.9%  |  |
| 6,108  | 3.2%  |  |
| 3,954  | 2.1%  |  |
| 5,865  | 3.1%  |  |
| 10,280   | 5.4%  |  |
| 7,230  | 3.8%  |  |
| 33,678   | 17.5%   |  |
| 9,772  | 5.1%  |  |
| 7,779  | 4.1%  |  |
| 7,388  | 3.8%  |  |
| 52,073   | 27.1%   |  |
| 22,032   | 11.5%   |  |
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|  |   |  |
| 3,662  | 5 110/2   |  |
| 3,662<br>9,610   |   |  |
| 3,662  | 2.0%<br>3.5%  |  |
|  | 16,128<br>8,448<br>12,261<br>12,532<br>16,468<br>40,605<br>13,046<br>5,190<br>3,662   | 16,128       8.4%         8,448       4.4%         12,261       6.4%         12,532       6.5%         16,468       8.6%         40,605       21.1%         13,046       6.8%         5,190       2.7%         3,662       1.9%         9,610       5.0% |

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

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Fayetteville, Arkansas Drive Time: 30 minute radius

Prepared by Esri Latitude: 36.06320 Longitude: -94.15791

|  | Longitude: -94.15791             |         |     |
|--|----------------------------------|---------|-----|
| Product/Consumer Behavior                          | Expected<br>Number of Adults/HHs | Percent | MPI |
| Listen to sports on radio                          | 25,388                           | 13.2%   | 99  |
| Watch sports on TV                                 | 117,001                          | 60.9%   | 101 |
| Watch on TV: alpine skiing/ski jumping             | 11,273                           | 5.9%    | 102 |
| Watch on TV: auto racing (NASCAR)                  | 24,078                           | 12.5%   | 102 |
| Watch on TV: auto racing (not NASCAR)              | 9,143                            | 4.8%    | 95  |
| Watch on TV: baseball (MLB regular season)         | 38,439                           | 20.0%   | 93  |
| Watch on TV: baseball (MLB playoffs/World Series)  | 36,225                           | 18.9%   | 95  |
| Watch on TV: basketball (college)                  | 29,435                           | 15.3%   | 106 |
| Watch on TV: basketball (NCAA tournament)          | 28,354                           | 14.8%   | 105 |
| Watch on TV: basketball (NBA regular season)       | 31,054                           | 16.2%   | 101 |
| Watch on TV: basketball (NBA playoffs/finals)      | 35,837                           | 18.7%   | 105 |
| Watch on TV: basketball (WNBA)                     | 6,113                            | 3.2%    | 85  |
| Watch on TV: bicycle racing                        | 6,284                            | 3.3%    | 107 |
| Watch on TV: bowling                               | 4,818                            | 2.5%    | 94  |
| Watch on TV: boxing                                | 12,695                           | 6.6%    | 91  |
| Watch on TV: bull riding (pro)                     | 7,859                            | 4.1%    | 105 |
| Watch on TV: Equestrian events                     | 5,215                            | 2.7%    | 97  |
| Watch on TV: extreme sports (summer)               | 11,635                           | 6.1%    | 122 |
| Watch on TV: extreme sports (winter)               | 13,243                           | 6.9%    | 119 |
| Watch on TV: figure skating                        | 17,372                           | 9.0%    | 102 |
| Watch on TV: fishing                               | 10,116                           | 5.3%    | 94  |
| Watch on TV: flootball (college)                   | 52,425                           | 27.3%   | 109 |
| Watch on TV: football (NFL Mon/Thurs night games)  | 65,092                           | 33.9%   | 102 |
| Watch on TV: football (NFL weekend games)          | 69,731                           | 36.3%   | 103 |
| `  | •                                |         |     |
| Watch on TV: football (NFL playoffs/Super Bowl)    | 71,637                           | 37.3%   | 102 |
| Watch on TV: golf (PGA)                            | 23,707                           | 12.3%   | 94  |
| Watch on TV: golf (LPGA)                           | 7,638                            | 4.0%    | 94  |
| Watch on TV: gymnastics                            | 12,660                           | 6.6%    | 108 |
| Watch on TV: high school sports                    | 10,451                           | 5.4%    | 102 |
| Watch on TV: horse racing (at track or OTB)        | 6,197                            | 3.2%    | 98  |
| Watch on TV: ice hockey (NHL regular season)       | 17,392                           | 9.1%    | 96  |
| Watch on TV: ice hockey (NHL playoffs/Stanley Cup) | 17,216                           | 9.0%    | 95  |
| Watch on TV: marathon/road running/triathlon       | 3,842                            | 2.0%    | 93  |
| Watch on TV: mixed martial arts (MMA)              | 9,725                            | 5.1%    | 109 |
| Watch on TV: motorcycle racing                     | 7,268                            | 3.8%    | 109 |
| Watch on TV: Olympics (summer)                     | 40,212                           | 20.9%   | 106 |
| Watch on TV: Olympics (winter)                     | 43,370                           | 22.6%   | 105 |
| Watch on TV: rodeo                                 | 7,123                            | 3.7%    | 105 |
| Watch on TV: soccer (MLS)                          | 11,586                           | 6.0%    | 114 |
| Watch on TV: soccer (World Cup)                    | 20,520                           | 10.7%   | 103 |
| Watch on TV: tennis (men`s)                        | 13,721                           | 7.1%    | 98  |
| Watch on TV: tennis (women`s)                      | 12,820                           | 6.7%    | 93  |
| Watch on TV: track & field                         | 10,370                           | 5.4%    | 111 |
| Watch on TV: volleyball (pro beach)                | 7,030                            | 3.7%    | 106 |
| Watch on TV: wrestling (WWE)                       | 10,308                           | 5.4%    | 95  |
| Interest in sports: college basketball Super Fan   | 7,049                            | 3.7%    | 99  |
| Interest in sports: college football Super Fan     | 13,534                           | 7.0%    | 101 |
| Interest in sports: golf Super Fan                 | 3,180                            | 1.7%    | 90  |
| Interest in sports: high school sports Super Fan   | 6,030                            | 3.1%    | 92  |
| Interest in sports: MLB Super Fan                  | 9,940                            | 5.2%    | 96  |
| Interest in sports: NASCAR Super Fan               | 4,956                            | 2.6%    | 80  |
| Interest in sports: NASCAN Super Fan               | 9,505                            | 5.0%    | 88  |
| Interest in sports: NFL Super Fan                  | 9,303<br>27,067                  | 14.1%   | 100 |
|  |                                  |         |     |
| Interest in sports: NHL Super Fan                  | 5,694                            | 3.0%    | 82  |
| Interest in sports: soccer Super Fan               | 6,495                            | 3.4%    | 106 |

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2017 and 2022.

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Fayetteville, Arkansas Drive Time: 30 minute radius Prepared by Esri Latitude: 36.06320 Longitude: -94.15791

September 25, 2017

| Lor  |                      |         | de: -94.157 |
|--|----------------------|---------|-------------|
|  | Expected             |         |             |
| Product/Consumer Behavior                              | Number of Adults/HHs | Percent | MP:         |
| Member of AARP   | 18,593               | 9.7%    | 8:          |
| Member of charitable organization                      | 7,176                | 3.7%    | 88          |
| Member of church board                                 | 5,640                | 2.9%    | 93          |
| Member of fraternal order                              | 3,973                | 2.1%    | 82          |
| Member of religious club                               | 6,879                | 3.6%    | 93          |
| Member of union  | 5,605                | 2.9%    | 8:          |
| Member of veterans club                                | 3,608                | 1.9%    | 8           |
| Attended adult education course in last 12 months      | 15,568               | 8.1%    | 11          |
| Went to art gallery in last 12 months                  | 15,799               | 8.2%    | 11          |
| Attended auto show in last 12 months                   | 11,548               | 6.0%    | 9           |
| Did baking in last 12 months                           | 49,082               | 25.6%   | 10          |
| Went to bar/night club in last 12 months               | 34,744               | 18.1%   | 10          |
| Went to beach in last 12 months                        | 49,211               | 25.6%   | 10          |
| Played billiards/pool in last 12 months                | 17,254               | 9.0%    | 11          |
| Played bingo in last 12 months                         | 7,800                | 4.1%    | 10          |
| Did birdwatching in last 12 months                     | 8,186                | 4.3%    | 9           |
| Played board game in last 12 months                    | 29,905               | 15.6%   | 11          |
| Read book in last 12 months                            | 66,781               | 34.8%   | 10          |
| Participated in book club in last 12 months            | 6,035                | 3.1%    | 11          |
| Went on overnight camping trip in last 12 months       | 27,949               | 14.6%   | 12          |
| Played cards in last 12 months                         | 32,852               | 17.1%   | 11          |
| Played chess in last 12 months                         | 6,611                | 3.4%    | 10          |
| Played computer game (offline w/software)/12 months    | 13,143               | 6.8%    | 10          |
|  |                      | 7.8%    | 10          |
| Played computer game (online w/software)/12 months     | 14,895<br>18,302     | 9.5%    | 10          |
| Played computer game (online w/o software)/12 months   |                      | 26.1%   |             |
| Cooked for fun in last 12 months                       | 50,076               |         | 11          |
| Did crossword puzzle in last 12 months                 | 19,756               | 10.3%   | 10          |
| Danced/went dancing in last 12 months                  | 16,171               | 8.4%    | 1:          |
| Attended dance performance in last 12 months           | 11,008               | 5.7%    | 12          |
| Dined out in last 12 months                            | 90,449               | 47.1%   | 10          |
| Participated in fantasy sports league last 12 months   | 11,292               | 5.9%    | 13          |
| Did furniture refinishing in last 12 months            | 7,677                | 4.0%    | 11          |
| Gambled at casino in last 12 months                    | 24,421               | 12.7%   | Ç           |
| Gambled in Atlantic City in last 12 months             | 2,747                | 1.4%    | (           |
| Gambled in Las Vegas in last 12 months                 | 8,433                | 4.4%    | 11          |
| Participate in indoor gardening/plant care             | 16,130               | 8.4%    | Ġ           |
| Attended horse races in last 12 months                 | 4,480                | 2.3%    | 8           |
| Participated in karaoke in last 12 months              | 6,376                | 3.3%    | Ġ           |
| Bought lottery ticket in last 12 months                | 62,063               | 32.3%   | Ġ           |
| Played lottery 6+ times in last 30 days                | 18,485               | 9.6%    | 8           |
| Bought lottery ticket in last 12 months: Daily Drawing | 5,397                | 2.8%    | 7           |
| Bought lottery ticket in last 12 months: Instant Game  | 32,933               | 17.2%   | Ġ           |
| Bought lottery ticket in last 12 months: Mega Millions | 28,162               | 14.7%   | 8           |
| Bought lottery ticket in last 12 months: Powerball     | 36,149               | 18.8%   | õ           |
| Attended a movie in last 6 months                      | 119,823              | 62.4%   | 10          |
| Attended movie in last 90 days: once/week or more      | 4,906                | 2.6%    | 10          |
| Attended movie in last 90 days: 2-3 times a month      | 11,639               | 6.1%    | 10          |
| Attended movie in last 90 days: once a month           | 21,298               | 11.1%   | 11          |
| Attended movie in last 90 days: < once a month         | 70,831               | 36.9%   | 10          |
| Movie genre seen at theater/6 months: action           | 53,257               | 27.7%   | 11          |
|  |                      |         |             |

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|  |                               |         | 16: -94.1579. |
|--|-------------------------------|---------|---------------|
| Product/Consumer Behavior                              | Expected Number of Adults/HHs | Percent | MPI           |
| Movie genre seen at theater/6 months: adventure        | 63,514                        | 33.1%   | 112           |
| Movie genre seen at theater/6 months: comedy           | 56,445                        | 29.4%   | 110           |
| Movie genre seen at theater/6 months: crime            | 31,588                        | 16.5%   | 109           |
| Movie genre seen at theater/6 months: drama            | 48,782                        | 25.4%   | 106           |
| Movie genre seen at theater/6 months: family           | 20,267                        | 10.6%   | 114           |
| Movie genre seen at theater/6 months: fantasy          | 36,906                        | 19.2%   | 117           |
| Movie genre seen at theater/6 months: horror           | 15,916                        | 8.3%    | 102           |
| Movie genre seen at theater/6 months: romance          | 21,001                        | 10.9%   | 115           |
| Movie genre seen at theater/6 months: science fiction  | 37,878                        | 19.7%   | 109           |
| Movie genre seen at theater/6 months: thriller         | 35,311                        | 18.4%   | 108           |
| Went to museum in last 12 months                       | 26,031                        | 13.6%   | 110           |
| Attended classical music/opera performance/12 months   | 9,098                         | 4.7%    | 119           |
| Attended country music performance in last 12 months   | 12,059                        | 6.3%    | 107           |
| Attended rock music performance in last 12 months      | 20,859                        | 10.9%   | 116           |
| Played musical instrument in last 12 months            | 13,749                        | 7.2%    | 112           |
| Did painting/drawing in last 12 months                 | 15,340                        | 8.0%    | 127           |
| Did photo album/scrapbooking in last 12 months         | 12,357                        | 6.4%    | 119           |
| Did photography in last 12 months                      | 22,891                        | 11.9%   | 115           |
| Did Sudoku puzzle in last 12 months                    | 19,173                        | 10.0%   | 109           |
| Went to live theater in last 12 months                 | 26,989                        | 14.1%   | 108           |
| Visited a theme park in last 12 months                 | 36,545                        | 19.0%   | 106           |
| Visited a theme park 5+ times in last 12 months        | 8,989                         | 4.7%    | 115           |
| Participated in trivia games in last 12 months         | 11,143                        | 5.8%    | 110           |
| Played video/electronic game (console) last 12 months  | 23,303                        | 12.1%   | 122           |
| Played video/electronic game (portable) last 12 months | 9,982                         | 5.2%    | 116           |
| Visited an indoor water park in last 12 months         | 5,559                         | 2.9%    | 100           |
| Did woodworking in last 12 months                      | 8,423                         | 4.4%    | 98            |
| Participated in word games in last 12 months           | 20,649                        | 10.8%   | 108           |
| Went to zoo in last 12 months                          | 25,254                        | 13.2%   | 115           |
| Purchased DVDs in last 30 days: 1                      | 6,524                         | 3.4%    | 112           |
| Purchased DVDs in last 30 days: 2                      | 4,805                         | 2.5%    | 106           |
|  | 10,616                        | 5.5%    | 108           |
| Purchased DVDs in last 30 days: 3+                     |                               | 6.9%    | 108           |
| Purchased DVD/Blu-ray disc online in last 12 months    | 13,170                        | 4.1%    | 116           |
| Rented DVDs in last 30 days: 1                         | 7,843                         |         |               |
| Rented DVDs in last 30 days: 2                         | 10,283                        | 5.4%    | 116           |
| Rented DVDs in last 30 days: 3+                        | 27,081                        | 14.1%   | 114           |
| Rented movie/oth video/30 days: action/adventure       | 51,333                        | 26.7%   | 114           |
| Rented movie/oth video/30 days: classics               | 13,428                        | 7.0%    | 110           |
| Rented movie/oth video/30 days: comedy                 | 52,127                        | 27.1%   | 117           |
| Rented movie/oth video/30 days: drama                  | 33,698                        | 17.6%   | 111           |
| Rented movie/oth video/30 days: family/children        | 25,951                        | 13.5%   | 128           |
| Rented movie/oth video/30 days: foreign                | 4,798                         | 2.5%    | 106           |
| Rented movie/oth video/30 days: horror                 | 17,873                        | 9.3%    | 114           |
| Rented movie/oth video/30 days: musical                | 6,223                         | 3.2%    | 112           |
| Rented movie/oth video/30 days: news/documentary       | 7,310                         | 3.8%    | 105           |
| Rented movie/oth video/30 days: romance                | 18,194                        | 9.5%    | 112           |
| Rented movie/oth video/30 days: science fiction        | 17,938                        | 9.3%    | 119           |
| Rented movie/oth video/30 days: TV show                | 17,313                        | 9.0%    | 111           |
| Rented movie/oth video/30 days: western                | 4,904                         | 2.6%    | 101           |

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|---|----------------------|---------|--------------|
|   | Expected             | _       |              |
| Product/Consumer Behavior                               | Number of Adults/HHs | Percent | MPI          |
| Rented/purch DVD/Blu-ray/30 days: from amazon.com       | 10,374               | 5.4%    | 106          |
| Rented DVD/Blu-ray/30 days: from netflix.com            | 27,253               | 14.2%   | 114          |
| Rented/purch DVD/Blu-ray/30 days: from Redbox           | 45,146               | 23.5%   | 124          |
| HH owns ATV/UTV   | 4,390                | 4.6%    | 97           |
| Bought any children's toy/game in last 12 months        | 67,491               | 35.2%   | 108          |
| Spent on toys/games for child last 12 months: <\$50     | 12,010               | 6.3%    | 107          |
| Spent on toys/games for child last 12 months: \$50-99   | 5,275                | 2.7%    | 104          |
| Spent on toys/games for child last 12 months: \$100-199 | 14,056               | 7.3%    | 112          |
| Spent on toys/games for child last 12 months: \$200-499 | 18,223               | 9.5%    | 107          |
| Spent on toys/games for child last 12 months: \$500+    | 9,902                | 5.2%    | 107          |
| Bought any toys/games online in last 12 months          | 15,351               | 8.0%    | 105          |
| Bought infant toy in last 12 months                     | 15,938               | 8.3%    | 120          |
| Bought pre-school toy in last 12 months                 | 14,135               | 7.4%    | 110          |
| Bought for child last 12 months: boy action figure      | 17,057               | 8.9%    | 112          |
| Bought for child last 12 months: girl action figure     | 7,117                | 3.7%    | 108          |
| Bought for child last 12 months: action game            | 5,099                | 2.7%    | 101          |
| Bought for child last 12 months: bicycle                | 14,357               | 7.5%    | 114          |
| Bought for child last 12 months: board game             | 22,183               | 11.6%   | 112          |
| Bought for child last 12 months: builder set            | 10,643               | 5.5%    | 111          |
| Bought for child last 12 months: car                    | 20,011               | 10.4%   | 117          |
| Bought for child last 12 months: construction toy       | 11,144               | 5.8%    | 106          |
| Bought for child last 12 months: fashion doll           | 9,566                | 5.0%    | 110          |
| Bought for child last 12 months: large/baby doll        | 13,639               | 7.1%    | 109          |
| Bought for child last 12 months: doll accessories       | 8,018                | 4.2%    | 106          |
| Bought for child last 12 months: doll clothing          | 8,976                | 4.7%    | 116          |
| Bought for child last 12 months: educational toy        | 23,220               | 12.1%   | 107          |
| Bought for child last 12 months: electronic doll/animal | 4,541                | 2.4%    | 93           |
| Bought for child last 12 months: electronic game        | 15,486               | 8.1%    | 110          |
| Bought for child last 12 months: mechanical toy         | 6,398                | 3.3%    | 96           |
| Bought for child last 12 months: model kit/set          | 5,317                | 2.8%    | 102          |
| Bought for child last 12 months: plush doll/animal      | 16,289               | 8.5%    | 109          |
| Bought for child last 12 months: sound game             | 3,601                | 1.9%    | 100          |
| Bought for child last 12 months: water toy              | 18,830               | 9.8%    | 107          |
| Bought for child last 12 months: word game              | 5,999                | 3.1%    | 103          |
| 3   | -7                   |         |              |

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|--|----------------------|---------|-------------|
| Product/Communication                                  | Expected             | Dansant | MDT         |
| Product/Consumer Behavior                              | Number of Adults/HHs | Percent | MPI         |
| Bought digital book in last 12 months                  | 29,210               | 15.2%   | 107         |
| Bought hardcover book in last 12 months                | 42,490               | 22.1%   | 108         |
| Bought paperback book in last 12 months                | 60,677               | 31.6%   | 106         |
| Bought 1-3 books in last 12 months                     | 37,801               | 19.7%   | 103         |
| Bought 4-6 books in last 12 months                     | 20,720               | 10.8%   | 105         |
| Bought 7+ books in last 12 months                      | 33,949               | 17.7%   | 104         |
| Bought book (fiction) in last 12 months                | 56,120               | 29.2%   | 108         |
| Bought book (non-fiction) in last 12 months            | 47,284               | 24.6%   | 106         |
| Bought biography in last 12 months                     | 13,109               | 6.8%    | 95          |
| Bought children`s book in last 12 months               | 18,516               | 9.6%    | 106         |
| Bought cookbook in last 12 months                      | 14,183               | 7.4%    | 99          |
| Bought history book in last 12 months                  | 14,902               | 7.8%    | 99          |
| Bought mystery book in last 12 months                  | 22,512               | 11.7%   | 103         |
| Bought novel in last 12 months                         | 32,375               | 16.9%   | 110         |
| Bought religious book (not bible) in last 12 mo        | 13,095               | 6.8%    | 107         |
| Bought romance book in last 12 months                  | 13,056               | 6.8%    | 101         |
| Bought science fiction book in last 12 months          | 13,300               | 6.9%    | 120         |
| Bought personal/business self-help book last 12 months | 12,017               | 6.3%    | 106         |
| Bought travel book in last 12 months                   | 3,816                | 2.0%    | 97          |
| Bought book online in last 12 months                   | 38,843               | 20.2%   | 105         |
| Bought book last 12 months: amazon.com                 | 36,933               | 19.2%   | 105         |
| Bought book last 12 months: barnes&noble.com           | 4,528                | 2.4%    | 89          |
| Bought book last 12 months: Barnes & Noble book store  | 25,579               | 13.3%   | 97          |
| Bought book last 12 months: other book store (not B&N) | 25,994               | 13.5%   | 121         |
| Bought book last 12 months: mail order                 | 3,975                | 2.1%    | 94          |
| Listened to/purchased audiobook in last 6 months       | 9,740                | 5.1%    | 111         |
|  | ,                    |         |             |

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